### **GREATER OMAHA:**

# AGRIBUSINESS GROWS HERE.

Connecting to the land and feeding the world is central to our region's DNA. We've been growing, cultivating and producing for centuries. Today, a critical mass of agriculture-based companies — diverse in size and focus — call us home, fortifying their competitive edge with all Greater Omaha has to offer.



Corn, soybeans and livestock form the backbone of our industry inputs. Your access to these raw materials is well-supported in Omaha.

#### Central location.

Greater Omaha is smack-dab in the middle of two Top 5 states for ag products sold. (USDA, ERS, "Cash Receipts by Commodity, State Ranking, 2018")

#### People-powered.

We have a skilled and robust workforce, with more than 90% of people holding a high school diploma and more than 35% with a Bachelor's degree or higher. More than 19,000 individuals are already employed in value-added food, livestock and ag product manufacturing.

### High-speed connectivity.

It's easy to get materials to and from the rest of the country, with three Class 1 providers operating in Greater Omaha.













Let us connect you with the resources you need for a successful project.

# A POWERHOUSE IN PRODUCTION.

What we produce is way more important than what we say, so we'll just let the numbers speak for themselves.



#### Corn:

Nebraska #3 | Iowa #1



#### Soybeans:

Nebraska #4 | Iowa #2



#### **Ethanol:**

Nebraska #2 | Iowa #1



Cattle on Feed:

Nebraska #2 | Iowa #4

(Above stats from USDA, NASS, 2020 / EIA, SEDS, 2017)

#### The right talent to grow.



13,500 employees working in food production in the region, a concentration 2.5x the national average



3.5x more concentrated in biochemical manufacturing



5.9x more concentrated in ag chemical manufacturing



2.2x more concentrated in truck distribution

Our region benefits from sitting between two land grant universities, with globally ranked Agriculture Science programs providing a robust, highly educated talent pipeline and R&D partnerships for businesses:



**lowa State University** #20 globally



University of Nebraska #46 globally

(Shanghai Ranking ARWU 2020)



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Email Megan Skiles at mskiles@selectgreateromaha.com

### Supporting the field.

Additional regional partners for the operational talent you need:

- Metro Community College (MCC)
- Iowa Western Community College (IWCC)
- Southeast Community College (SCC)

MCC invested \$10.5M to upgrade its industrial training facility and offerings. The Center for Advanced Manufacturing offers Associate degrees, certificate programs, and partners with industry for customized continuing education and upskilling opportunities, as well as apprenticeships. Some areas of focus include Manufacturing Process Operations, Stationary Engineering and more.

## We believe in quantity and quality.

Dependable and affordable utilities give our companies a competitive advantage.



#### **Electricity**

Nebraska: \$6.34/kWh (OPPD)

lowa: \$5.59/kWh (MidAmerican Energy)



#### **Natural Gas**

**Nebraska:** \$4.20/1,000 ft3

lowa:

\$4.49/1,000 ft3

(EIA, "Natural Gas Prices," 2019)

Our regional providers are committed to **green energy solutions**. MidAmerican Energy leads the nation in wind energy, with 59% of its annual output generated by wind. Omaha Public Power District is pursuing a goal of net zero carbon production by 2050.





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# INDUSTRY LEADERS OPERATING IN OMAHA.













AG Processing Inc. Lindsay Corporation

Bunge North America Midwest Laboratories

CLAAS NatureWorks

Conagra Brands Novozymes

Evonik Oxbow Animal Health

Green Plains Inc. Scoular

Hormel Syngenta



Scoular has been proud to call
Nebraska home for more than a
century. Our new and inclusive global
headquarters space in Omaha will
enable our plans for growth, continuing
to attract top talent and defining what's
possible in agribusiness supply chains for
our customers and partners
around the world.

Paul Maass, CEO Scoular Omaha is well-positioned at the center of agribusiness. You have access to the workforce and economic advantage of a major metro, surrounded by the land and work ethic that fuels the industry. There is no better place to call home if you're looking to position your company for future growth.

Leif Magnusson, Regional President, Americas CLAAS



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# MIDDLE AMERICA LEADS THE WAY.

Greater Omaha: It's the perfect balance of big city and tight-knit community. Fortune 500 companies and a short commute. World-class entertainment and a thriving makers movement. It's a great place to raise a family, forge a career and grow your business.



12% higher concentration of college graduates than the U.S. average



14% lower cost of doing business than the U.S. average



# We work hard to keep the business climate friendly and taxes moderate.



State and local incentives include reduction or elimination of payroll, income and/or sales tax liability.



Tax credits for job training programs, recruitment and childcare expenses.



No. 14 cheapest places to live U.S. News & World Report



No. 5 best city for young professionals Yahoo Finance



No. 2 best midsize city BestCities.org



Among the 13 fastestgrowing tech hubs Uncubed.com

## Nonstop service to 33 destinations.





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