## GREATER OMAHA: YOU DON'T NEED A WALL STREET ADDRESS.

We're home to some of the biggest names in financial technology a hot spot for challenging the status quo and disrupting tradition. Our diverse range of companies — from startups to Fortune 500s — are leaders in the industry, innovators who've taken nothing and turned it into something. Their stories of growth and well-earned success embody the unrelenting optimism of our city — a place that, through its friendly business climate, highly motivated workforce and steady economic growth, is designed to yield a powerful return.

### A financial hub.

The finance and insurance industry contributed **\$10.6 billion** to Greater Omaha's regional GDP in 2019, amounting to 16% of the region's output of the Omaha-Council Bluffs MSA.

(U.S. Bureau of Economic Analysis, 2019)

### Critical mass.

Omaha's finance and insurance industry is **70% larger than the national average** and has a concentration **6.4x higher than the national average** in payment processing and compliance alone.

### **Business-friendly.**

With a new state incentive package that rewards progressive employers and a **cost of doing business 14% below the national average**, Omaha is a great place to set up shop.





### Well connected.

The region is served by more than 50 diverse telecom carriers, with 100+ gig local and long-haul connectivity. We're able to offer multiple routes from local to long-haul and international.



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## A WORKFORCE THAT'S A FORCE OF NATURE.



**35,700 existing financial services workers**, for a robust network of professionals with industry expertise.



A supporting workforce of 19,000 network, web, database and cybersecurity professionals.

(Above stats from JobsEQ, 2020)



70% above the national average in finance and insurance industry employment. That means an experienced talent pool to draw from.



**Operations savings** thanks to **industry wages** that are **30% lower** than the national average.



**4,200 Series 6/7 holders** within a 25-mile radius (FINRA, 2020).

### Pipeline? We have a talent floodgate.

Omaha is a national leader in the financial industry, but we'll only keep improving our position. We're preparing our up-and-coming professionals to lead the way as home to the country's first degree program in Finance and Technology through the Creighton University Heider College of Business.

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• **103,000 college students** within a 50-mile radius

with an excellent college

graduate retention rate.



Home to several code schools and an accredited data science program.



Local universities eager to partner with local industry.



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# INDUSTRY LEADERS OPERATING IN NEBRASKA.

### FACEBOOK



Google

## **ба Митиаг**ФОтана<sup>с</sup>

### PayPal

## verizon

#### INSURANCE

#### TRANSACTIONS

Aetna
Pacific Life
Physicians Mutual
Amerisafe
Applied Underwriters
Blue Cross Blue Shield
WoodmenLife

Eckoh TSYS Merchant Solutions, LLC CSG International Paysafe Toast ACI Worldwide Inc.

#### **TRADING & LENDING**

Bank of the West Berkshire Hathaway, Inc. Charles Schwab First National Bank of Omaha Securities America Lincoln Financial Group Cambridge Advisors Carson Wealth

#### DATA CENTERS

Yahoo CyrusOne TierPoint Fidelity Investments CenturyLink Travelers Companies Scott Data Center Interpublic Group First National Technology Solutions

Verizon Media, formerly Yahoo!, chose Omaha to locate its global accounting operations. Since locating in Omaha, we've had great success recruiting quality talent and have been delighted with the quality of life Omaha affords our employees. We're proud to be a part of this up-and-coming market in the Silicon Prairie.

SCOTT GARNER, VERIZON MEDIA GLOBAL CONTROLLER The city of Omaha has been a central part of Mutual of Omaha's success throughout our 111-year history. From the consistent support of civic leaders to the innovative collaboration between public and private entities to the local talent pipeline, Omaha offers a forward-thinking, business-friendly climate that fosters our success. We count it a privilege to call Omaha home and look forward to growing our business here for years to come.

> JAMES BLACKLEDGE, MUTUAL OF OMAHA CHAIRMAN AND CEO



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# MIDDLE AMERICA LEADS THE WAY.

Greater Omaha: It's the perfect balance of big city and tight-knit community. Fortune 500 companies and a short commute. World-class entertainment and a thriving makers movement. It's a great place to raise a family, forge a career and grow your business.



**12% higher** concentration of college graduates than the U.S. average

14% lower cost of doing business
than the U.S. average

# We work hard to keep the business climate friendly and taxes moderate.

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State and local incentives include

reduction or elimination of payroll, income and/or sales tax liability.



### Nonstop service to 33 destinations.







No. 14 cheapest places to live U.S. News & World Report

\*\* 1668 **No. 5 best city for young professionals** Yahoo Finance



No. 2 best midsize city BestCities.org



Among the 13 fastestgrowing tech hubs Uncubed.com



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