

Place: We will remain focused on long-term site development and infrastructure improvements that enhance our competitiveness. This includes developing more GO!

Ready certified sites and infrastructure capacity.

Single Family Housing

of Permits - 80 Valuation - \$14,915,093

Multi-Family Housing

of Units - 41 Valuation - \$5,900,000

Commercial (New & Expanding)

of Permits - 12 Valuation - \$4,106,922

Certified Sites

1

HQ Visits

0 Goal: 2



Site Development / Project Meetings

16

Prospect Visits

0

GOAL

People: To fuel the businesses of the region, we are committed to accelerating the growth and capability of the regional talent base. Working with businesses, schools, and other public partners, we deliver programs and services to attract new talent to the market, support the training and development of existing workers, retain and grow our Young Professionals, and expose area students to future career pathways. These talent efforts are focused on high wage, high growth sectors, with particular emphasis on tech talent.

Jobs

2021: 13,192

2020: 12,899

2.3%

Avg. Wage

2021: \$43,215

2022: \$43,384

.4%

Population

2021: 27,017

1.6%

2020: 26,598







Goal: 20

Business Growth: We will continue to focus on an economic development strategy that targets high wage, high investment and high innovation opportunities. This effort is concentrated on opportunities that expand the economy by supporting those companies that sell their goods or services outside the region. It is accomplished through an aggressive regional business expansion strategy, targeted business attraction efforts, small business support and an innovative business startup campaign.

Landed	Business	Open
Projects	Interactions	Projects
4	26	19
		Goal: 40
		332
Capital	Investor Prospect	Active
Investment	Meetings	Projects
\$19,170,704	0	11
Goal: \$10,000,000		
Total New & Retained Jobs 201 Goal: 200		Existing Business Visits 2 Goal: 50
New	Investor Relation	Business
Investment	Meetings	Assistance
\$0	4	3
Goal: \$10,000	<u> </u>	
Community Interactions 42	Events 4	Newsletters 3

We will continue to focus on an economic development strategy that targets high wage, high investment and high innovation opportunities. This effort is concentrated on opportunities that expand the economy by supporting those companies that sell their goods or services outside Cass County and the region. It is accomplished through an aggressive regional business expansion strategy, targeted business attraction efforts, small business support and an innovative business startup campaign.

Goal: 1 Annual & 2 Investor





Goal: Quarterly