GOAL

Place: We will remain focused on long-term site development and infrastructure improvements that enhance our competitiveness. This includes developing more GO! Ready certified sites and infrastructure capacity.

Commercial

**Prospect Visits** 

2

2019-2021: 9

# Single Family Housing # of Permits - 19 Valuation - \$3,997,240 Certified Sites 1 Multi-Family Housing # of Permits - 0 Valuation - \$696,736 Valuation - \$0 Site Development / Project Meetings 9 2019-2021: 73

**GOAL** 

**HQ Visits** 

0

Goal: 2

People: To fuel the businesses of the region, we are committed to accelerating the growth and capability of the regional talent base. Working with businesses, schools, and other public partners, we deliver programs and services to attract new talent to the market, support the training and development of existing workers, retain and grow our Young Professionals, and expose area students to future career pathways. These talent efforts are focused on high wage, high growth sectors, with particular emphasis on tech talent.

\* 13,170 1st Qtr. 2021 Average

We will continue to focus on an economic development strategy that targets high wage, high investment and high innovation opportunities. This effort is concentrated on opportunities that expand the economy by supporting those companies that sell their goods or services outside Cass County and the region. It is accomplished through an aggressive regional business expansion strategy, targeted business attraction efforts, small business support and an innovative business startup campaign.

Business Growth: We will continue to focus on an economic development strategy that targets high wage, high investment and high innovation opportunities. This effort is concentrated on opportunities that expand the economy by supporting those companies that sell their goods or services outside the region. It is accomplished through an aggressive regional business expansion strategy, targeted business attraction efforts, small business support and an innovative business startup campaign.

### **Landed Projects**

2019-2021: 6

# **Business Interactions**

10

2020-2021: 48

**Investor Prospect** 

Meetings

2020-2021: 3

## **Opportunities**

5

Goal: 40 2019-2021: 44

**Active Projects** 

21

### Capital Investment

\$0

Goal: \$10,000,000 2019-2021: \$21,268,000

**Total New & Retained** Jobs

0

Goal: 200 2019-2021: 26

# **Existing Business Visits**

0

Goal: 50 2019-2021: 49

### **New Investment**

\$1,950

Goal: \$10,000 2019-2021: \$6,250

# Investor Relation Meetings

8

2020-2021: 21

### **Business Assistance**

7

2020-2021: 51

### **Community Interactions**

30

Goal: 20 2019-2021: 95

### **Events**

Goal: 1 Annual | 2 Investor 2019-2021: 5

# Newsletters

1

Goal: Quarterly 2019-2021: 9

# Additional Quarter Highlights

- Began social media campaign to increase organizational awareness. Be sure to like our Facebook page!
- Assited MAPA with prmotion of their Nebraska Broadband initiative. Learn more here.
- Participated in Nebraska Public Power District's Site Readiness webinar
- Participated in Heartland Workforce Solution's Self Care webinar



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