

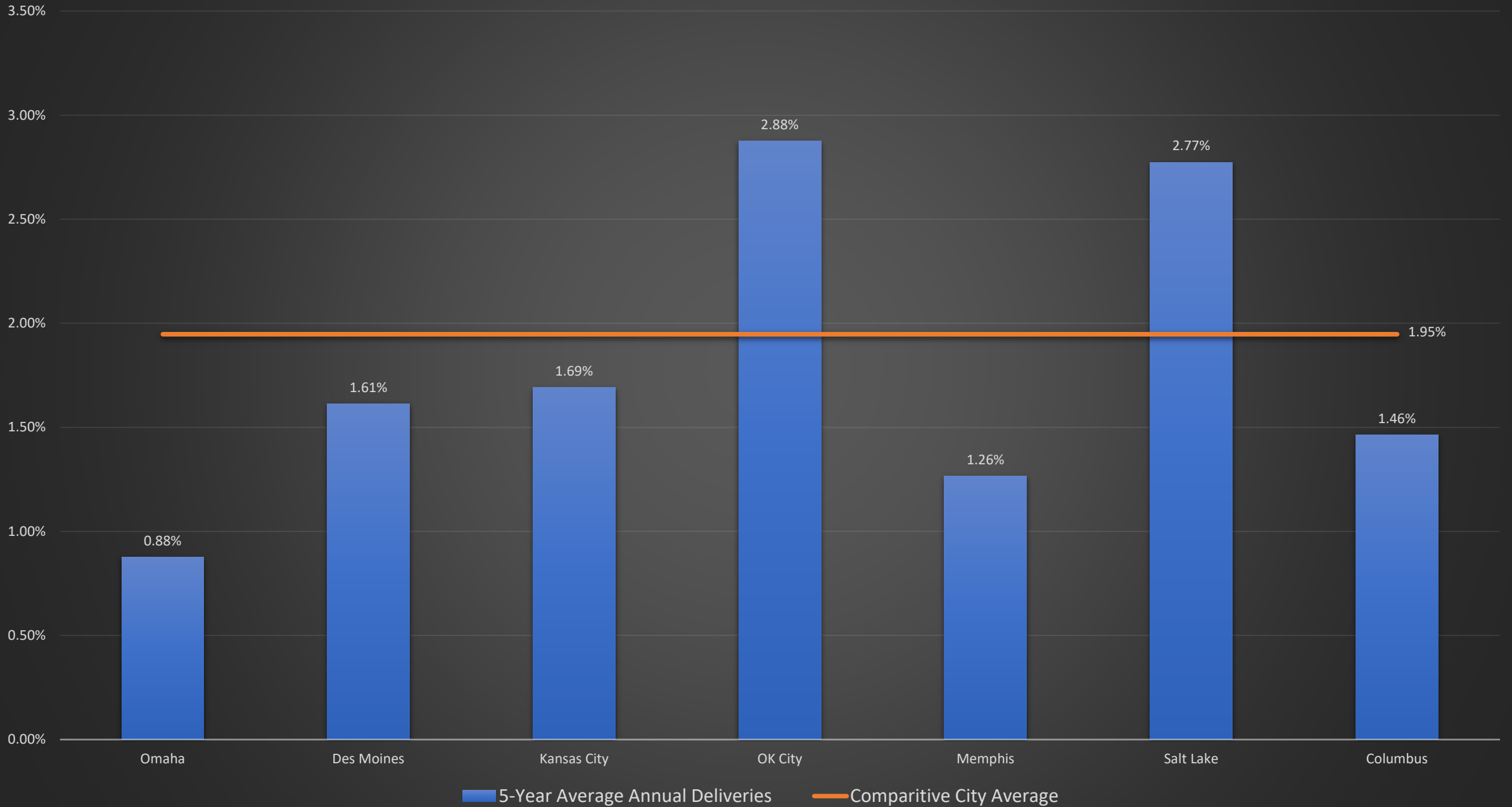
# Greater Omaha Industrial Market Analysis

2019 Update

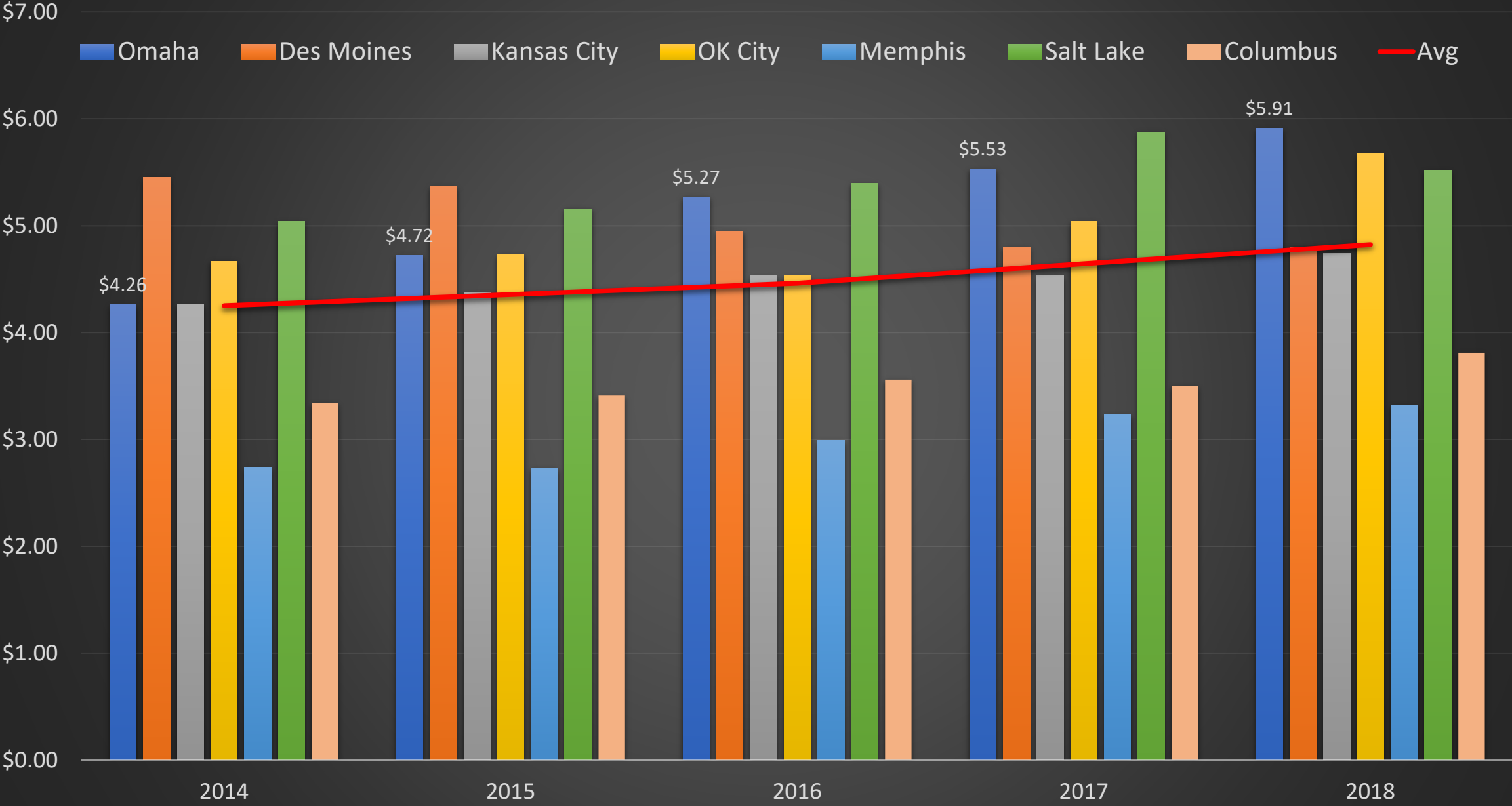


ECONOMIC DEVELOPMENT PARTNERSHIP

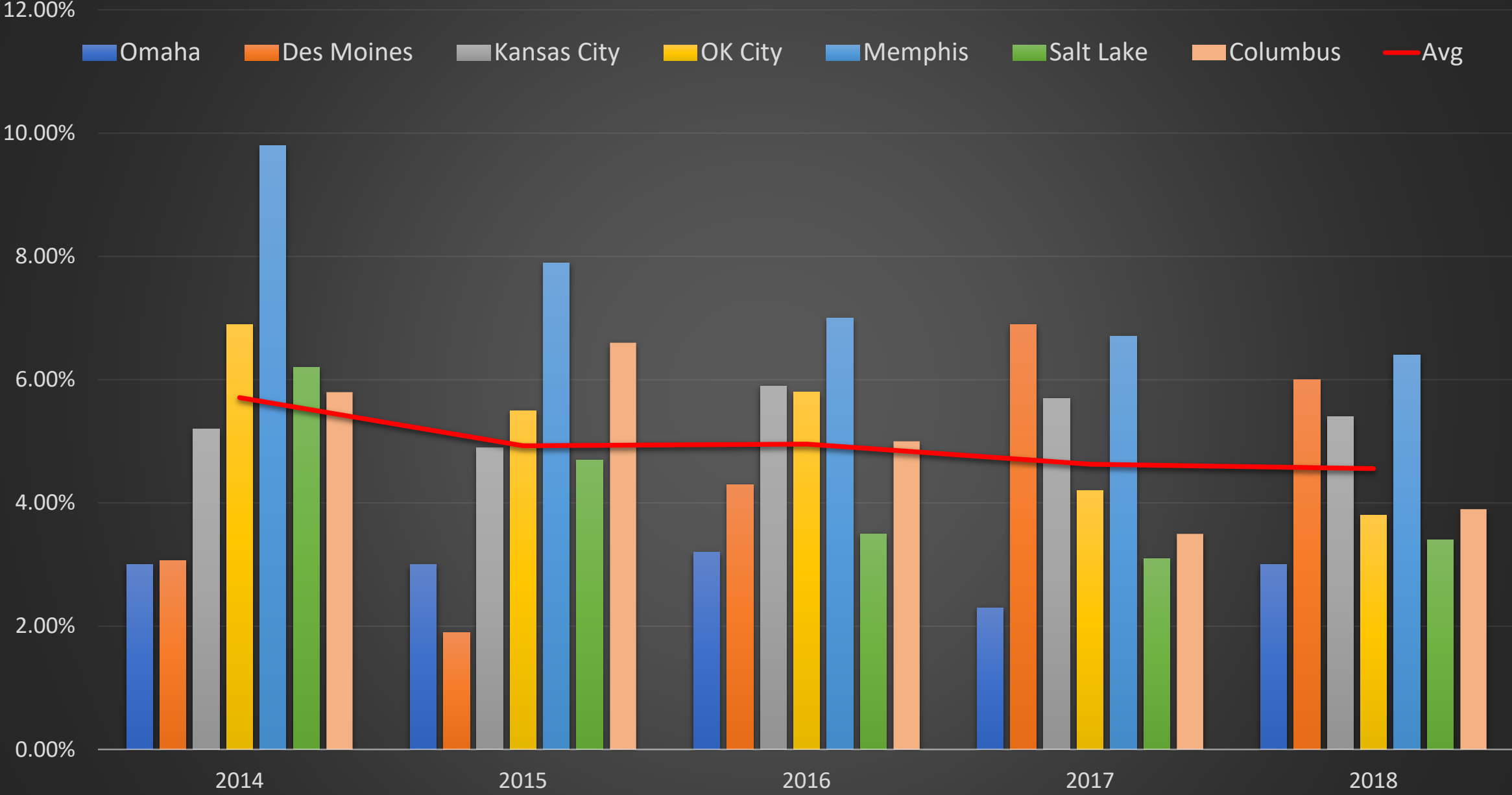
# Deliveries as Percent of Market Size 2014-2018



# Average Asking Rent PSF

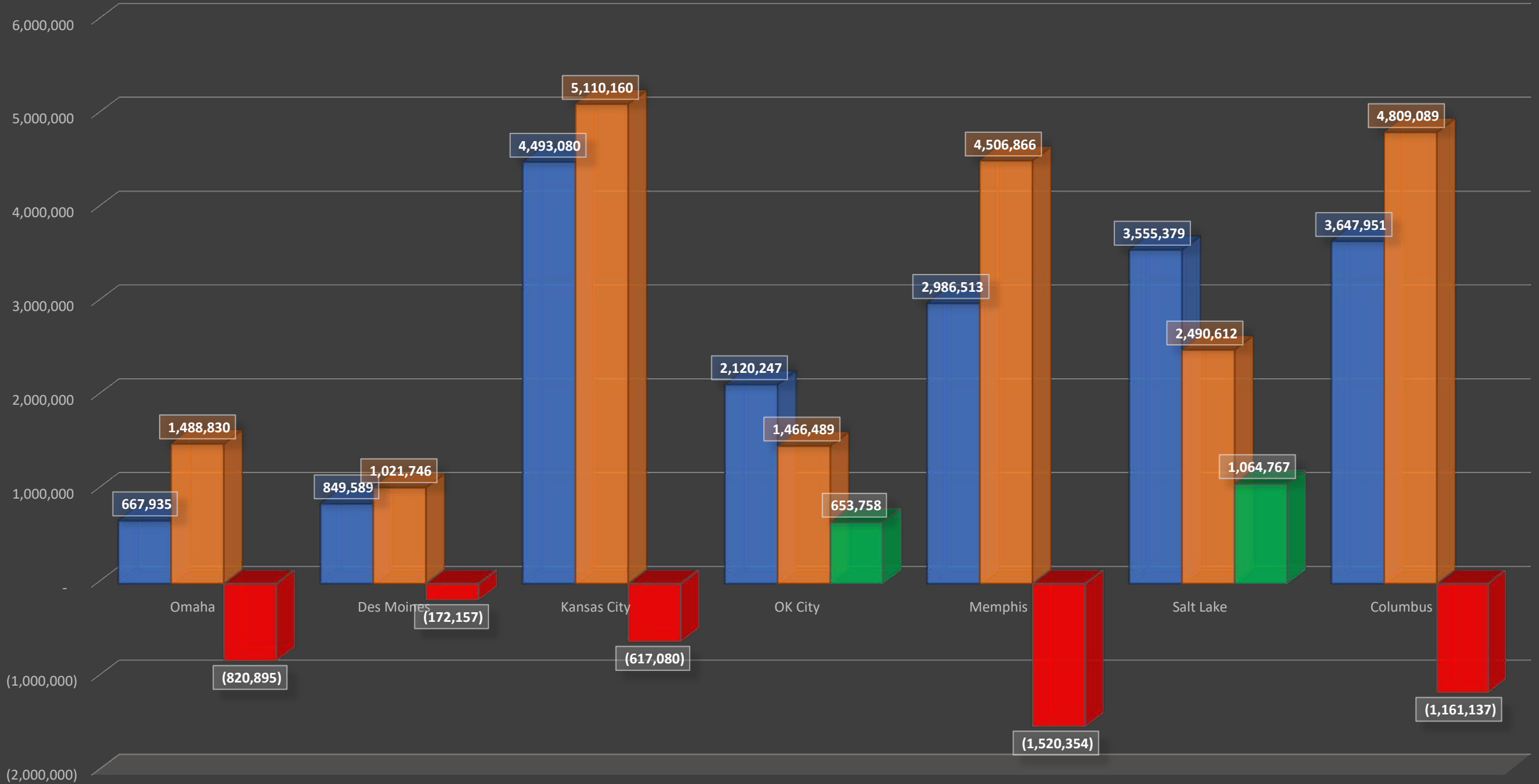


# Vacancy Rates



# LOST OPPORTUNITY BY PROJECTED AVERAGE ANNUAL DELIVERIES

■ 5-Year Avg Annual SF Growth ■ Growth Expected through Avg Comparative SF Growth ■ Gap (Avg Growth - Avg Comparative Growth)

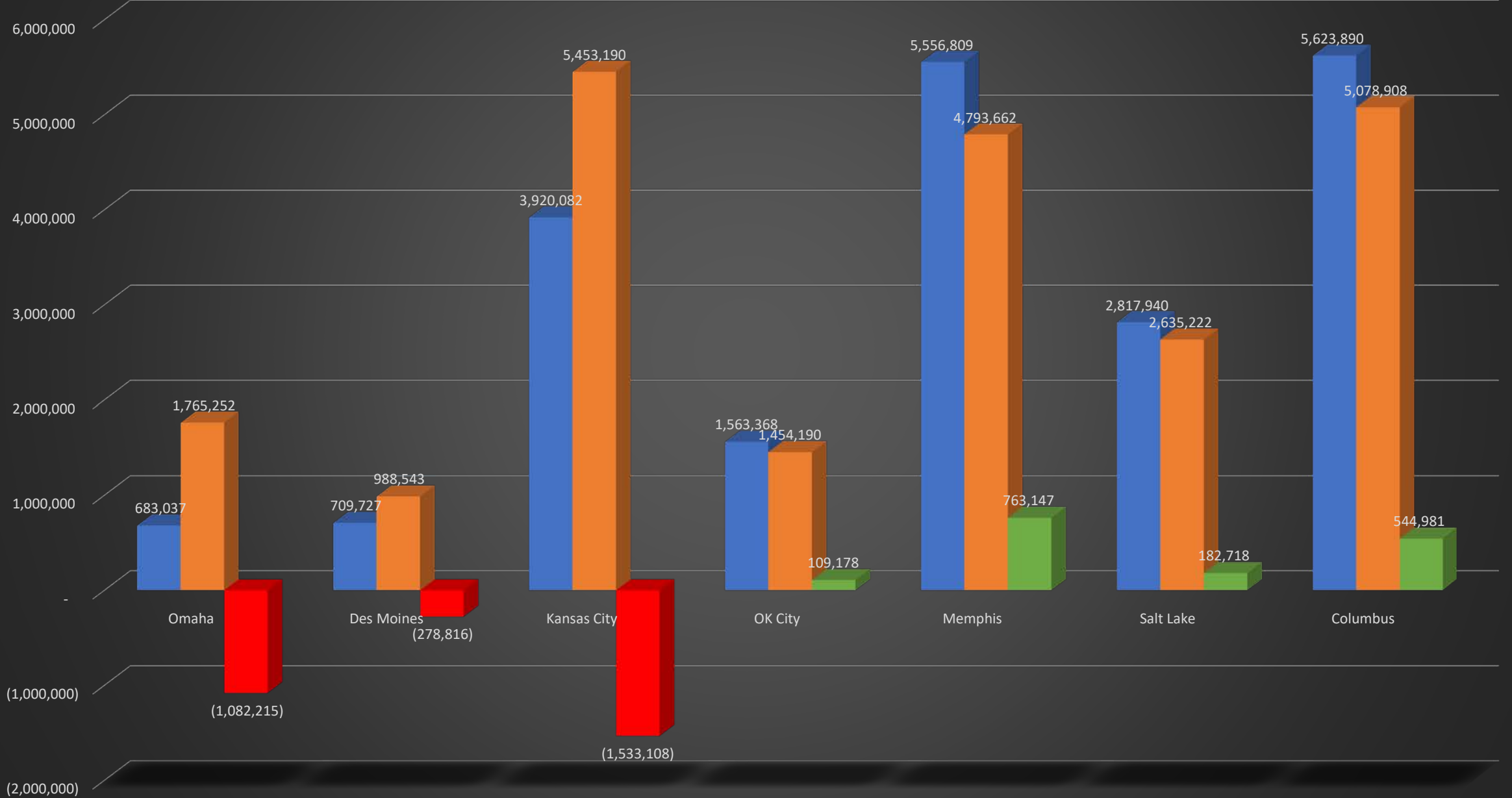


# Annual Lost Opportunity by Average Absorption

■ Average Annual Absorption by SF

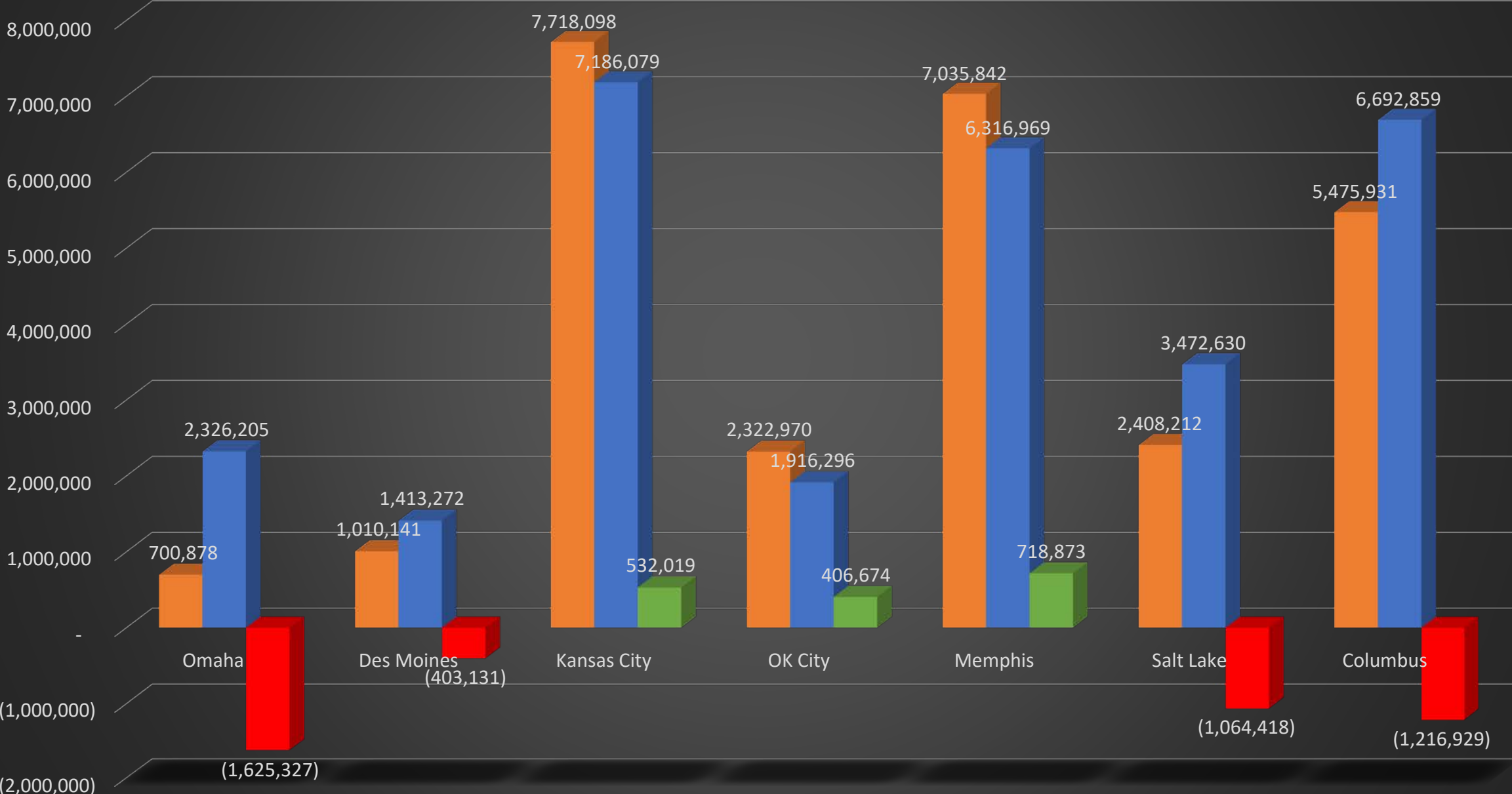
■ Projected Absorption by Comparative City Average

■ Gap (Avg Ann Absorption - Projected Absorption)



# Projected Gap by Average Market Growth

■ 5-Year Avg Annual SF Growth    ■ Projected Annual Market Growth by Comparative Markets    ■ Projected Gap (Avg Growth - Projected Growth)



# Identified Gaps Still Present

- 5-Year data shows Omaha continues to lag in development in regards to the comparative cities
- Identified gap shows a range of between 820,000 – 1,600,000 square feet below comparative city averages