

### 1. Offutt Air Force Base, 55th Wing /CC

205 Looking Glass Avenue Suite 121  
Offutt AFB, NE 68113-6000  
Phone: (402) 294-5533  
Fax: (402) 294-7706  
PR OFF: Brigadier General John Koziol  
55th Wing Commander  
HR: Major J.D. Cooper Chief of Manpower  
PUR: Lt. Col. Jamie Manker  
Chief of Financial Management Branch  
Employment: I Annual Sales: NA  
Number of Metro Locations: 1  
Headquarters: Washington, DC  
Parent: U.S. Dept. of Defense, Washington, DC  
928110 Armed Forces  
Industry: Public Admin.

### 2. Alegent Health

1010 North 96 Street  
Omaha, NE 68114-2595  
Phone: (402) 343-4343  
Fax: (402) 343-4316  
PR OFF: Charles J. Marr CEO  
HR: Mark Thomas V.P. of H.R.  
PUR: Bruce Kizzier OD Purchasing & Receiving  
Employment: I Annual Sales: I  
Number of Metro Locations: 49  
Year Established: 1996  
Headquarters: Omaha, NE  
Subsidiary: A. H./Immanuel Medical Center; A. H./Bergan Mercy; A. H./Midlands Community Hosp.; A. H./Southwest Iowa Medical Center, Council Bluffs, IA; A.H./Lakeside; A.H./Clinics; A.H./Immanuel-Fontenelle Home; A.H./Mercy Care Center  
622110 Hospital/health care  
621111 Clinic services  
Industry: Service

### 3. Omaha Public Schools

3215 Cuming Street  
Omaha, NE 68131-2024  
Phone: (402) 557-2222  
Fax: (402) 557-2019  
PR OFF: John Mackiel Superintendent of Schools  
HR: Sandra Hodges Assistant Superintendent/H.R.  
PUR: John Smith Assistant Superintendent, Business Services  
Employment: I Annual Sales: NA  
Number of Metro Locations: 81  
Year Established: 1882  
Headquarters: Omaha, NE  
611110 Elementary/secondary schools-public  
Industry: Service

### 4. First Data Corp.

10825 Farnam Drive  
Omaha, NE 68154-3277  
Phone: (402) 777-2000  
Fax: (402) 222-5588  
PR OFF: Charles T. Fote Senior Executive  
HR: Vincent Shepherd Senior V.P.  
PUR: Janet Maynor Director  
Employment: I Annual Sales: NA  
Number of Metro Locations: 15  
Year Established: 1971  
Headquarters: Omaha, NE  
Parent: Denver, CO  
Subsidiary: First Data Resources; Call Interactive; First Data Solutions; Teleservices  
522320 Credit card processing-support services for financial institutions and retailers  
Industry: Finance Imports/Exports

### 5. Methodist Health System

8511 West Dodge Road  
Omaha, NE 68114-3403  
Phone: (402) 354-4800  
Fax: (402) 354-4819  
PR OFF: Stephen D. Long President  
HR: Holly Huerter V.P. of Corporate H.R.  
PUR: Jim Koraleski Director Logistics, Corp.  
Employment: I Annual Sales: I  
Number of Metro Locations: 13  
Year Established: 1891  
Headquarters: Omaha, NE  
Subsidiary: Shared Service Systems, Inc.; Physicians Clinic; Nebraska Methodist Hospital; Jennie Edmundson Memorial Hosp., Council Bluffs, IA  
622110 Methodist Hospital  
621111 Physicians  
621610 Home health care  
Industry: Service

### 6. Mutual of Omaha Companies

3301 Dodge Street  
Omaha, NE 68175-0002  
Phone: (402) 342-7600  
Fax: (402) 351-2775  
PR OFF: John W. Weekly Chairman/CEO  
HR: John Brown E.V.P. Human Resources  
PUR: Everett (Bing) B. Behrens V.P., Procurement Services  
Employment: I Annual Sales: I  
Number of Metro Locations: 1  
Year Established: 1909  
Headquarters: Omaha, NE  
Subsidiary: Kirkpatrick, Pettis, Smith, Polian, Inc.; Mutual of Omaha Investor Services, Inc.; Omaha Property and Casualty Insurance Co.; innowave, Inc.; United of Omaha Life Insurance Co.; United World Life Insurance Co.  
524114 Individual & group health insurance  
524126 Accident, life and casualty  
521320 Brokerage services mutual funds  
Industry: Insurance

### 7. Nebraska Medical Center

42 Street & Dewey Avenue  
Omaha, NE 68198-7400  
Phone: (402) 552-2000  
Fax: (402) 595-1091  
PR OFF: Glenn A. Fosdick President/CEO  
HR: Deb Tomek V.P. of H.R.  
PUR: Tom Strudl Director, Resource Control  
Employment: I Annual Sales: NA  
Number of Metro Locations: 3  
Year Established: 1997  
Headquarters: Omaha, NE  
Parent: Clarkson Regional Health Services, University of Nebraska Board of Regents  
622110 General medical & surgical hospitals:  
N. H. S. Clarkson Hospital and N. H. S. University Hospital  
Industry: Service

### 8. Odyssey Staffing, Inc.

1104 South 76 Avenue  
Omaha, NE 68124  
Phone: (402) 391-2065  
Fax: (402) 391-0373  
PR OFF: Perry Brockman President  
HR: Kim Matney Operations Manager  
PUR: Deanna Silva Purchasing Agent  
Employment: I Annual Sales: NA  
Number of Metro Locations: 3  
Year Established: 1982  
Headquarters: Omaha, NE  
561310 Employment agency, executive search  
541214 Payroll service  
561320 Temporary help service  
Industry: Service

### 9. (tie) Staff Mid-America

4315 Frances Suite 300  
Omaha, NE 68105  
Phone: (402) 558-1760  
Fax: (402) 558-1763  
PR OFF: Jo Malone General Manager/  
President  
HR: Jo Malone General Manager  
PUR: Jo Malone General Manager  
Employment: I Annual Sales: E  
Number of Metro Locations: 1  
Year Established: 1982  
Headquarters: Omaha, NE  
561320 Temporary help service  
561310 Employment agency  
541214 Payroll service  
Industry: Service

**9. (tie) West Corporation**

11808 Miracle Hills Drive  
 Omaha, NE 68154  
 Phone: (402) 963-1200  
 Fax: (402) 963-1600  
 PR OFF: Thomas Barker CEO  
 HR: Robin Westfall H.R. Director  
 PUR: David Friend Director, Corp. Purchasing  
 Employment: I Annual Sales: I  
 Number of Metro Locations: 13  
 Year Established: 1986  
 Headquarters: Omaha, NE  
 Subsidiary: West Interactive  
 541611-Live agent and automated services  
 with the latest voice and internet technology  
 561422 Telemarketing services - inbound,  
 outbound, interactive and internet  
 Industry: Service

**11. ConAgra Foods, Inc.**

One ConAgra Drive  
 Omaha, NE 68102-5001  
 Phone: (402) 595-4000  
 Fax: (402) 595-4707  
 PR OFF: Bruce Rohde Chairman  
 HR: Owen Johnson Executive V.P.  
 PUR: John M. Pooley V.P., Strategic Sourcing  
 Employment: I Annual Sales: I  
 Number of Metro Locations: 9  
 Year Established: 1919  
 Headquarters: Omaha, NE  
 Subsidiary: ConAgra Retail Food Products  
 Company, including ConAgra Foods - Frozen  
 Foods Group, ConAgra Foods - Grain  
 Processing Group, ConAgra Product  
 Development, ConAgra Food Ingredients,  
 ConAgra Trade Group and ConAgra Foods  
 Enterprise Technology Services Center  
 311000 Food manufacturing, retail food  
 supplier  
 Industry: Manufacturing Imports/Exports

**12. Union Pacific Railroad**

1416 Dodge Street  
 Omaha, NE 68179-0002  
 Phone: (402) 271-5000  
 Fax: (402) 271-4048  
 PR OFF: Ike Evans President/COO  
 HR: Barbara W. Schaefer Senior V.P. of H.R.  
 PUR: Eric L. Butler V.P. of Purchasing  
 Employment: I Annual Sales: I  
 Number of Metro Locations: 12  
 Year Established: 1862  
 Headquarters: Omaha, NE  
 Parent: Union Pacific Corporation  
 482111 Railroad  
 Industry: Transportation Imports/Exports

**13. First National Bank**

1620 Dodge Street  
 Omaha, NE 68197  
 Phone: (402) 341-0500  
 Fax: (402) 633-3885  
 PR OFF: Bruce Lauritzen Chairman  
 HR: F.A. Marshall Senior V.P.  
 Employment: I Annual Sales: NA

Number of Metro Locations: 14  
 Year Established: 1857  
 Headquarters: Omaha, NE  
 Parent: First National of Nebraska, Inc.  
 522110 Commercial bank  
 Industry: Finance

**14. Oriental Trading Company**

4206 South 108 Street  
 Omaha, NE 68137-1215  
 Phone: (402) 331-5511  
 Fax: (402) 596-2661  
 PR OFF: Stephen R. Frary President/CEO  
 HR: Paul Knutson Director, Human  
 Resources  
 PUR: Kent Schroeder Purchasing Manager  
 Employment: I Annual Sales: I  
 Number of Metro Locations: 6  
 Year Established: 1932  
 Headquarters: Omaha, NE  
 454110 Direct mail order catalogue company  
 for novelty, toys, giftware, home décor  
 421990 Novelty wholesaler  
 Industry: Wholesale Trade Imports

**15. Baker's Supermarkets, Inc.**

8420 West Dodge Road Suite 400  
 Omaha, NE 68114-3492  
 Phone: (402) 397-4321  
 Fax: (402) 397-3912  
 PR OFF: Lonnie Eggers V.P. Operations  
 HR: Bruce Friedlander District Manager  
 Employment: I Annual Sales: I  
 Number of Metro Locations: 15  
 Year Established: 1927  
 Headquarters: Hutchison, KS  
 Parent: Kroger's Dillon Stores, Hutchison, KS  
 445110 Supermarket chain  
 445310 Retail wine & spirits  
 453110 Retail florist  
 Industry: Retail Trade Imports

**16. City of Omaha**

1819 Farnam Street Suite 300  
 Omaha, NE 68183-0002  
 Phone: (402) 444-5000  
 Fax: (402) 444-6059  
 PR OFF: Mike Fahey Mayor  
 HR: Cecil Hicks Director  
 PUR: John Leming Acting Purchasing Agent  
 Employment: I Annual Sales: NA  
 Number of Metro Locations: 1  
 Headquarters: Omaha, NE  
 921110 Municipal government  
 Industry: Public Admin.

**17. Hy-Vee Food Stores**

9707 Q Street  
 Omaha, NE 68127-3272  
 Phone: (402) 339-3047  
 Fax: (402) 339-0463  
 PR OFF: Nick Steinbach Manager  
 HR: Nick Steinbach Manager  
 PUR: Nick Steinbach Manager  
 Employment: I Annual Sales: NA  
 Number of Metro Locations: 14

Year Established: 1938  
 Headquarters: West Des Moines, IA  
 Parent: Hy-Vee, Inc.  
 Subsidiary: D & D Salads; Floral Distribution,  
 Inc.  
 445110 Supermarket  
 446110 Pharmacy  
 453110 Floral  
 Industry: Retail Trade Imports

**18. Qwest**

1314 Douglas-on-the-Mall, 15th Floor  
 Omaha, NE 68102  
 Phone: (800) 244-1111  
 Fax: (402) 422-4104  
 PR OFF: Rex Fisher V.P. for Nebraska  
 HR: Christine Connolly Nebraska Site  
 Manager  
 Employment: I Annual Sales: NA  
 Number of Metro Locations: 17  
 Year Established: 1920  
 Headquarters: Denver, CO  
 Parent: Qwest Communications Int'l., Inc.  
 513310 Telecommunications  
 Industry: Information

**19. CommScope Inc (formerly AVAYA)**

12000 I Street  
 Omaha, NE 68137-1224  
 Phone: (402) 691-3000  
 Fax: (402) 691-3928  
 PR OFF: Frank Drendel Chairman/CEO  
 HR: Nancy Kemp H.R. Manager  
 PUR: Jim Himes Manager Global Procure-  
 ment  
 Employment: I Annual Sales: I  
 Number of Metro Locations: 1  
 Year Established: 1953  
 Headquarters: Hickory, NC  
 337124 Electronic cabinets  
 334210 Electronic wire & cable and  
 interconnection products  
 Industry: Manufacturing Imports/Exports

**20. Creighton University**

2500 California Plaza  
 Omaha, NE 68178-0100  
 Phone: (402) 280-2700  
 Fax: (402) 280-2727  
 PR OFF: Rev. John P. Schlegel, S.J. Presi-  
 dent  
 HR: William H. Hill, Jr. H.R. Director/  
 Associate V.P.  
 PUR: LeRoy F. Kozeny Purchasing  
 Director/Associate V.P.  
 Employment: I Annual Sales: NA  
 Number of Metro Locations: 12  
 Year Established: 1878  
 Headquarters: Omaha, NE  
 611310 College/university - private, Catholic  
 Industry: Service

Sales Revenue Code: A - Under \$0.5 million; B - \$0.5 to 0.9 million; C - \$1.0 to 1.9 million; D - \$2 to 4.9 million; E - \$5 to 9.9 million; F - \$10 to 19.9 million; G - \$20 to 49.9 million; H - \$50 to 99.9 million; I - \$100 million & Over; NA - Not Available

Employment Code: D - 50 to 99; E - 100 to 249; F - 250 to 499; G - 500 to 999; H - 1,000 to 2,499; I - 2,500 or more

# Sample Listing

(Fictitious Company)

|   |   |   |
|---|---|---|
| <p><b>Web address</b></p> <p><b>Firm's Primary Officer</b></p> <p><b>Head of Human Resources</b></p> <p><b>Head of Purchasing</b></p> <p><b>North American Industry Classification System (NAICS) Codes</b></p> | <p><b>XYZ Company</b><br/>         1010 Elm Street<br/>         Omaha, NE 68102-0123<br/>         Phone: (402) 346-0122<br/>         Fax: (402) 346-0124<br/>         www.xyz.com<br/>         PR OFF: Joe Smith CEO<br/>         HR: Jan Smith V.P. Human Resources<br/>         PUR: Frank White V.P. Purchasing<br/>         Employment: I Annual Sales: E<br/>         No. of Metro Area Locations: 1<br/>         Year Established: 1980<br/>         Headquarters: Omaha, NE<br/>         Parent: ZZZ Company, Omaha, NE<br/>         Subsidiary: XYZZ Company, Omaha, NE<br/>         2325131 Inorganic industrial chemicals<br/>         325120 Industrial gases<br/>         325120 Biological products<br/>         Industry: Manufacturing Imports/Exports</p> | <p><b>Zip + 4 Code</b></p> <p><b>"Imports &amp; Exports" denotes firms which both imports and exports foreign goods and /or services.<br/>         "Imports" denotes company which imports only and "Exports" denotes company which exports only.</b></p> |
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**Note: Length of company listings will vary due to availability of data and whether the item is applicable to a particular firm, i.e. companies which have no subsidiaries will not have a subsidiary listing.**

**For further information on other other publications and services, please contact:**

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